

2017 BUSINESS PLAN

OVERALL CAREER GOAL:

2017 BUSINESS DEVELOPMENT GOALS:

I. Profile Building

a. Internet Presence

b. Professional Organizations

c. Community Involvement

d. Written Material

II. Relationship Building

a. Existing Clients

b. Potential Clients

III. Personal Development

a. Continuing Education

b. Industry Education

IV. Pro Bono

V. Billable and Non-Billable Hours

a. Billable Hours Total _____

b. Non-Billable Hours

 i. Profile Building _____

 ii. Relationship Building _____

 iii. Personal Development _____

 iv. Pro Bono _____

 v. Total _____

FIVE-YEAR CAREER GOAL:

TEN-YEAR CAREER GOAL:
